



Common Acronyms in Commercial Real Estate

BOMA	Building Owners and Managers Association
BOV	Broker's Opinion of Value
BPO	Broker's Price Option (see also BOV)
CCIM	Certified Commercial Investment Member
DMCAR	Denver Metro Commercial Association of Realtors
ESFR	Early Suppression Fast Response
FAR	Floor Area Ratio
FS or FSG	Full Service, or Full Service Gross
FSBO	For Sale by Owner
GLA	Gross Leasable Area
HVAC	Heating Ventilation and Air Conditioning
ICSC	International Council of Shopping Centers
IRR	Internal Rate of Return
LOI	Letter of Intent
MLS	Multiple Listing Service
NAIOP	National Association of Industrial and Office Properties
NAR	National Association of Realtors
NNN	Triple Net Lease
NOI	Net Operating Income
NPV	Net Present Value
PSF	Per Square Foot
REIT	Real Estate Investment Trust
RFP	Request for Proposal
RSF	Rentable Square Footage
SDR	Standard Direct Rate
SF	Square Foot or Square Feet
SIOR	Society of Industrial and Office Realtors
TI	Tenant Improvements or Tenant Improvement Allowance
TOD	Transit Oriented Development
YTD	Year to Date